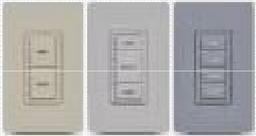


Main competitors

<i>Product name</i>	<i>Strenght</i>	<i>Weakness</i>	<i>Prod. picture</i>
ABB (KNX)	Uses the open KNX bus. Nice devices.	Complex to set-up. Can be substituted by other KNX products.	
BERKER (KNX)	Uses the open KNX bus. Nice devices.	Complex to set-up. TPP products for energy monitoring.	
JUNG (KNX)	Delivers frame and wall boxes.	Complex to set-up. No energy monitoring.	
BITICINO/LEGRAND	Nice devices. Complete solutions.	TPP products for energy monitoring. Addressed to villas.	

Main competitors

<i>Product name</i>	<i>Strenght</i>	<i>Weakness</i>	<i>Prod. picture</i>
GEWISS (KNX)	Uses the open KNX bus.	Complex to set-up. Poor energy reading.	
CRESTON	Very strong in lighting.	High cost solutions.	
Schneider (KNX)	Uses the open KNX bus. Nice devices	Complex to set-up. Collects devices from different suppliers.	
GIRA	Uses the open KNX bus. Nice devices	Complex to set-up. Can be substituted by other KNX products.	

Main competitors

<i>Product name</i>	<i>Strenght</i>	<i>Weakness</i>	<i>Prod. picture</i>
Lutron	Wide range of dimming products	Only lighting	